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What is Babcock's Supplier Pre-Qualification approach?

Babcock uses a supplier pre-qualification process and system which makes it easier for all suppliers, including SMEs, to engage with us, by eliminating duplications when providing pre-qualification information. This system is known as the Joint Supply Chain Accreditation Register (JOSCAR).

What is JOSCAR?

JOSCAR has been created to help suppliers demonstrate that they are 'fit for business' in the defence and aerospace sectors. It is a collaborative solution intended to help reduce the time, cost, resources, and duplication currently needed to provide information. Holding common supplier data in a centralised system allows the information to be accessed by all participating buying organisations.

Why has Babcock decided to use JOSCAR?

To benefit the industry - JOSCAR provides an efficient and cost-effective process reducing duplication and effort for our suppliers, Babcock and the Defence and Aerospace industry as a whole.

To benefit our suppliers - Suppliers who have completed the process will see their profile being available automatically to other major buying organisations as they start using JOSCAR. It reduces the suppliers' administrative burden while ensuring that up-to-date information is provided to their customers.

To benefit us - JOSCAR provides Babcock a level of assurance that our suppliers meet a stringent pre-qualification process. It enables us to easily identify areas for development necessary to support further accreditation and compliance in the HSE, Quality, ESG and Cybersecurity space. JOSCAR provides us with real-time and up-to-date information of our supplier base which is needed in a dynamic and ever-changing landscape.

Why have I been asked to join JOSCAR?

As a new or existing supplier of Babcock we need to ensure that you meet our compliance needs while giving you the opportunity to participate in an industry-wide collaboration tool that enables you to streamline your process, reach other buyers and reduce your administrative efforts.

What does the supplier registration process involve?

Stage 1 - Registration and provision of your basic details. This is free of charge and should take approximately 30 minutes to complete.

The system will automatically determine whether you are required to complete additional compliance stages based on what and how you are supplying goods and services to Babcock as well as taking into account commercial contract value.

Stage 2 - Completion of an online full compliance questionnaire. The questions are based on the information provided at the first stage.

Stage 3 - Validation of your questionnaire response. You will be contacted if additional information or clarification is required.

Stage 4 - Review conducted by Babcock SMEs. Additional information and supporting evidence may be required.

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Significant reduction in time, effort and cost

When do I need to take action?

We encourage you act immediately as it may take you some time to complete the process in full and address any compliance gaps. It is important that you complete each stage of the process by the deadlines indicated to ensure full compliance status.

What areas does the registration process cover?

The questionnaire addresses basic company profiling questions as well as those relating to your management systems and risk-mitigating controls in areas critical to Babcock and the industries we operate in. These areas include personnel, commercial, financial, insurance, supply chain, quality, health & safety, environment, business continuity, import/export, counterfeit products, cybersecurity, and data privacy.

We expect the new Supplier Pre-qualification and Onboarding process to deliver a number of benefits to you that includes:

- Simple online process to provide pre-qualification information and supporting evidence with guidance and tech support throughout the accreditation process.
- Significant reduction in the time, effort, and cost compared to the current processes with initial pre-qualification completed only once for the whole group. It gives you the ability to update your profile with new information and evidence as needed.
- Other large buying organisations in Defence and Aerospace industries have been working with us on the development of JOSCAR including The Commonwealth of Australia, BAE, Raytheon, SAAB, Boeing, Lockheed Martin and more are expected to join. This means that you only have to register once to meet the pre-qualification requirements of all these buyers within the JOSCAR system.

What happens after I have completed the registration process?

After successful completion of stages 1 to 3, your information will be published for Babcock (and other participating primes and buying organisations) to access. Depending on the nature of the goods and services you provide you may be required to provide additional information relating to a specific project or contract requirement that arise.

You should ensure that the information provided on the register is kept up-to-date including changes in personnel, legal status, certifications and insurances. Periodic review of your information will help avoid out-of-date information and past due insurance and accreditation certificates, which could result in missing new business opportunities or your compliance approval status expiring.

To assist with this, JOSCAR will notify you automatically when information is out of date and will prompt you to upload updated information.

What is the registration cost and why?

Funding of the Register is shared amongst the JOSCAR buyer members and suppliers through annual fees that reflect cost savings and business opportunities.

What if I take no action?

Your company will not be registered with JOSCAR and your Babcock Procurement contact will discuss alternative steps with you.

Where can I find out more information?

More information about the Register and registration can be found by contacting Hellios:

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joscar@hellios.com.au

We are making it easier to do business with you



Enterprise	Annual Fee
Stage 1 Qualification	Free
Stage 2 Qualification Small Enterprise with less than 10 employees	Free
Stage 2 Qualification Charities and Not for Profit Organizations	Free
Stage 2 Qualification Small and Medium Enterprises (10-199 employees) who are Supply Nation approved or certified	Free
Stage 2 Qualification Small and Medium Enterprises (10-199 employees) who are a member of a Trade Association approved by Governance Group. Hellios can confirm which Trade Associations are eligible to receive the discount	\$375 plus GST
Stage 2 Qualification Small and Medium Enterprises (10-199 employees)	\$750 plus GST
Stage 2 Qualification Enterprises with 200 or more employees	\$1,495 plus GST

Creating a safe and secure world together

Babcock Pty Ltd Level 9, 70 Franklin Street, Adelaide SA 5000

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